The Reform of the European Telecom Framework: The Digital Network Act

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The opinions expressed in this presentation are personal and do not represent the position of associations where the Author holds management responsibility

ABOUT ME

- Innocenzo Genna, public affairs advisor on EU telecoms and Internet policy
- EU advisor for Namex, the Rome Internet Exchange
- Former executive of various European digital-related associations such ECTA, EuroISPA, MVNO Europe, European Internet Forum. Previously: general counsel of the Tiscali group, partner of Ughi & Nunziante law firm
- 15+ years expertise in policy, regulation and market entry cases in the telecoms and Internet sector

Commission's achievements in the present mandate (2019-2024)

- Main legislative work done for Internet, Data and Digital:
 - Platforms (DSA, DMA)
 - Data Act
 - Eidas
 - Artificial intelligence (pending)
- Telecom agenda more marginal:
 - Implementation of the European telecom Code (2018)
 - Gigabit Infrastructure ACT
 - Access recommendation
 - The hype: fair share
- Overall results:
 - Regulation is now more balanced for OTT and telcos
 - Increasing deregulatory trends in telecoms

How "fair share" ended up

- Agenda of DG Connect in 2022 and 2023 has been monopolised by fair share, until Breton gave up at Telecom Council in Léon (October 2023)
- Why fair share did not succeed (for now):
 - Stakeholders' reactions were diversified:
 - Most big/medium-sized telcos n favour, with distinction
 - Small Isps, MVNOs, IXPs, brodcasters, against
 - OTT and platforms against (of course)
 - Internet community, digital activists, also against
 - The European consultation provided disappointing results
 - Beside Breton, other EU commissioners (Vestager, Von der Leyen) were quite prudent vis-à-vis fair share
 - Berec delivered a very detailed negative opinion
 - Majority of Member States in the Council declared to be skeptical or contrary

From fair share to the new telecom framework

- Fair share and telecom reform (Telecom Act) were announced together in 2022
 - Tactical reasons?
 - Telecom reform as a Plan B?
- Commissioner Breton declared that the current European framework is oldfashioned because it deals with copper (!!!)
- European consultation (about «the future of the sector») dealt with both subjects, although more focussing on fair share
- Remarkably, the telecon reform starts from the same controversial subjects of the aborted fair share:
 - There is an investment «gap» to achieve the 2030 connectivity objectives?
 - There is «crisis» in the telecom sector?
 - there is too much competition in the telecom market, or too many operators?
 - What's the role of regulation?
 - Are net neutrality rules too heavy or unbalanced?

From Telecom Act to Digital Network Act

- DG Connect (Breton) intended to propose an important telecom reform, the Telecom Act
- The main pillar was «fair share», which was rebutted
- Then, instead of a legislative reform at the end of 2023, in October 2023 a a White Paper was announced, with the aim to guide the next reform, called Digital Network Act (DNA)
- The DNA wil focus on:
 - Industrial policy in critical infrastructures:
 - submarine cables
 - Investments smart networks and cloud
 - Regulatory policy:
 - Investments in the telecom sector
 - Operators's consolidation and Telecom Single Market
 - Review of the telecom regulatory framework
 - «Long tail» of fair share

The regulatory core of the DNA

- Is there «too much» regulation or competition?
 - Is there a crisis or need to intervene? Not everyone agrees
- Are net neutrality rules still fit for purpose?
 - Interpretation and implementation may vary
- Geographic fragmentation, absence of panEuropean operators
 - too many operators in the EU?

Conclusions

- Deregulation in telecom markets and (potential) relaxation of antitrust rules may lead to increased consolidation at domestic level, with an overall reduction of operators in the market;
- Fair share «long tail»:
 - dominant ISPs may be tempted to refuse or require increasing compensation for interconnection, in order to keep alive the fair share debate;
 - European Code interconnection rules may be revised, with potential impact on peering markets.
- Net neutrality rules, although formally still valid and unchanged, may be interpreted and/or applied differently

THANKYOU

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